

HULATOWN® Quarterly Newsletter



www.hulasupplycenter.com

Order 24 hours a day on our website, or visit us at:

2338 South King Street
Honolulu, Hawaii 96826

Store: (808) 941-0100

Fax: (808) 947-6757

NEW STORE HOURS

Monday-Friday 10am-6pm,

Saturday 9am-5pm



HOT HULA NEWS



Aloha friends and valued customers. We introduce this personal update News Flash with our latest products, sale items and special promotions.

Introducing our **PHOTO CONTEST!** Bring an old photo of your ancestor(s) dancing hula with an implement to the Hula Supply Center in Honolulu or Mana Hawai'i in Waikiki; 10 winners will receive a \$100 gift certificate redeemable at either store! The deadline is Jan. 10th with Syl and Mike Kop selecting the top ten at the Hula Supply Center January 31st. Bring in a **copy** of the picture; no photos will be returned, or E-mail your photo attention Mike@hulatown.com. All entries will automatically receive a 20% discount coupon good towards any hula item or fabric, redeemable at either location or online at www.hulasupplycenter.com.

FREE VALET PARKING until December 31, 2008, **Mana Hawai'i's Project Waikiki Great Lunch Promotion** offers **FREE** valet parking when spending \$10 at any of the Waikiki beach restaurants between 11am and 3pm. Mana Hawai'i is an eclectic store offering a diverse collection of authentic Hawaiian clothing, instruments, books, music, jewelry, gifts and more. Plus, this is a great opportunity to visit Waikiki and our new oasis.

LEGACY STORY: E HULA MAU



"Hula brings out the best in people" said **Michael Kaleiokalanakila Crabbe** early Saturday morning, August 30, 2008 relaxed wearing shorts comfortably in the Westin Hotel, overlooking the white vendor canopies encircling a rectangular fountain pond adorning the Long Beach Convention Center. Even though the program states: Na Mamo proudly presents Southern California's 14th Annual Hula & Chant Competition, Michael shared the story before the beginning, when all eyes were on him to make a mainland hula competition dream possible. When asking spectators, who started this event, some didn't know, some said Uncle George (Holokai), and thus far, no one said Michael Crabbe. The following abridged story demonstrates how humility, soul spirit and a love for a people can comfort a faceless giant.

The complete story on the website:

SPECIALS JUST FOR YOU



Always watch for new items on our website like:

HULA BAGS

Quited Hula Hawai'i Bags in assorted colors
Regularly \$62, In Store Special, \$57



FLOWERS

Double Carnation Leis

Regularly \$7, Sale \$4 each or 6 for \$20



Single Carnation Leis

Regularly \$5, Sale \$3 each or 6 for \$15



HAIR CLIPS

2 Flower Hibiscus or Single Carnation

Regularly \$1.50, Sale 6 for \$7 or 10 for \$10



RECEIVE A FREE T-SHIRT with every \$100 order.

On the last line of the order form, please indicate your size preference, small, medium, large or extra large.

TIPS WHEN ORDERING

Nohuhu, "no problem", helping you get your custom order Wiki Wiki, fast and at the best price too.

1. Have your Kumu, teacher, call ahead, pre-ordering and arranging custom orders ahead of time.
2. On the order form, always include the **teacher's** full name. Do Not put *Halau*, club or school name.
3. Consolidate any and all orders with fellow students to save on shipping costs.
4. Double check your order, including all items. Once custom items are made for you, the sale is final. Make sure you are asking for what the teacher is requesting.



Hula Supply Center moved just around the corner. The parking is the same, the people are the same, and the products are the same. Due to popular demand, many of our specialized items are on back-order for many months. PreOrdering for out of town customers is advised. If you want something special, just ask. We still offer customized products, individually and for groups, shipping the fastest way possible at the best price possible.



HULA AND HEALTH



Aloha friends and valued customers. We have started a new division of **HEALTH** and **WELLNESS** products. Many Hawaiian Health and Wellness practitioners are sharing fountain of youth products, some made in Hawai'i, some elsewhere, are being introduced in HULATOWN and Hula Supply Center.

All the way from Europe, hula practitioners are finding out about our anti-aging products. Every hula dancer wants to hold the fountain of youth. Look younger by rejuvenating your complexion, revitalizing your scalp, and refining your body with professional spa treatments; the personalized galvanic spa is portable, easy to use and takes minutes once a week. Mike can attest to new hair growth in balding areas from his personal **GALVANIC SPA**.

Syl, a known chocolate lover, is sharing the new **Xocai** products. Though many associate chocolate as a staple for women, men love chocolate too. **Xocai** products are based on acai berries and unprocessed cacao. These products are designed to supply your body with the needed antioxidants for a healthy, energetic and youthful lifestyle. Health and beauty starts from the inside and radiates outward.

Ask Auntie Syl about the 'chocolate a day' healthy program and the anti-aging personalized galvanic spa treatments. You have to experience it to believe it!

Also, ask Mike and Syl about the many kuma hula who are *experiencing relief* from their massage gel by Livinity. It's selling out at every event.

Inquire with Syl as she is always eager to help with your group image, at
(808) 941-0100.



Answer to the survey question, the differences between Hawaii and Tahiti include: Hawaii is American while Tahiti is French. Hawaiian hula skirts are available in traditional customized prints compared to the Tahitian cellophane/raffia (grass) skirt style. The differences are as plentiful as the similarities, just ask Mike.

Hula Supply Center

Mana Hawai'i



OUR SPECIALTIES ARE

ACCESSORIES

Chokers; Leis; Mother of Pearl Round & Shapes; Assorted Shells; Shell Rosettes.

ALOHA SHIRTS

Custom hand printed kapa designs; Small through 3X.

BAGS

Bags, Bags, Bags. Many custom kapa quilted large and small totes, ipuheke, puili bag; Inquire about bags for all your implements!

BOOKS, MUSIC & VIDEO

Hula Is Life, DVD/VHS; Keiki Calabash set and hundreds of titles; inquire, call and ask us about your needs.

COCONUT BRAS

FABRICS ALL EXCLUSIVE CUSTOM PRINTS

Kapa 101/Ahupua'a; Kapa Hibiscus; Laua'e, Maori, Puakenikeni prints; Two and Three Tone in **100 % cotton** Hibiscus prints.

FLOWERS & LEIS

Many exclusive designs. Tuberoses; Maile; Flower Hair Clips; Pikake, Puakenikeni, Plumeria, Ilima.

HULA IMPLEMENTS ALL CUSTOMIZED BY MIKE

Ti Leaf, Kolili.

HULA SKIRTS

Cellophane, Raffia, Pau Skirts; we can customize your whole dance troupe.

MAORI

Favorite custom Maori print with headband, Piu Piu Skirt; Poi Balls, Bone Tiki charm pendants.

UKULELES

Custom Concert/Standard 4-String Kamaka and Tenor 8-String Kamaka; Tangi, Koaloha, Kelii

TAHITIAN — SEE tahitiansource.com

Custom Tahitian Skirts; Accessories

TAHITIAN PEARLS — One of a kind designs by many Hawaiian artisans.



Mana Hawai'i — Spirit of Hawai'i Nei

"Hula is more difficult than it looks! After a couple of lessons, some of us visiting the Waikiki Beach Walk performed at a nightclub a few stores from Mana Hawai'i. From where I was standing, we were great. Thank you for the experience of a lifetime.
K.F. from California

www.manahawaiinei.com

Waikiki Beach Walk
2nd Floor

Store: (808) 923-2220

9am - 10pm every day
of the year